

Want help fighting your Fungus Gnat problem? Start with Farm Life plants!

**Get your
plants from
Here....**



To Here



free of pesky Fungus Gnats!

Farm Life Tropical Foliage is known for having one of the most advanced growing facilities in South Florida. We grow quality plants in a clean and weed-free environment, using optimal spacing and a computerized drip irrigation and fertigation system. These growing techniques have benefited our customers with plants that arrive healthy, clean and ready to install.

We are now pleased to announce the *Farm Life Tropical Foliage Fungus Gnat Control Program*. This additional and invaluable program will benefit you because your plants will be treated for fungus gnats before they leave our dock! We also have the information for you to continue the treatment program in a simple and efficient manner for ongoing control of fungus gnats.

Why is Farm Life taking the initiative to get involved?

We consider ourselves partners with our customers. We believe in better serving you by listening to your requests and responding accordingly. The industry's need for a solution to the growing issue of fungus gnats has been a major concern for several years. We want to build stronger relationships with you by being a part of the solution. After much research and practice, we have developed a program using *Steinernema feltiae*, more easily referred to as beneficial nematodes, as a chemical-free and bio-friendly solution that is economical and very effective in the treatment of fungus gnat infestation.

What are Beneficial Nematodes?

Beneficial nematodes are microscopic organisms that quickly control fungus gnat development by penetrating the gnat's larvae, causing rapid death. The nematode feeds on the gnat larvae and matures into a self-fertilizing adult creating thousands of juvenile nematodes to repeat the process. Beneficial nematodes are not a chemical, and therefore do not need a period of re-entry. The treatment is friendly to the environment and has been tested and practiced by Suzanne Wainwright-Evans. You may know her from talks at industry trade shows, her articles in *Interiorscape* and *American Nurseryman* magazines, and as “the Bug Lady” of Bug Lady Consulting.

What this program means for you...

Fungus gnats are an increasingly prevalent problem that can annoy you and your clients alike. Because there is no substitute for starting with a clean slate, The Bug Lady recommends treating every plant for fungus gnats *before* it is placed into a building or job site. Our treatment ensures you begin with that clean slate. When your truck arrives with your order, you will know the plants from Farm Life have been treated and will not be a *new* source of fungus gnats.

Continued care is needed!

The *Farm Life Tropical Foliage Fungus Gnat Control Program* consists of two phases of treatment: the initial treatment conducted here at our facility, and the continual treatment conducted by you on site.

Your plants from Farm Life will not be a new source of fungus gnats, but there are variables that will affect your need to incorporate a treatment program for all of your plants. Once you learn about the benefit and ease of using beneficial nematodes, we believe you will want the information you need to continue the program on site. We have done the research and developed a package containing information and resources to educate you and your team about how to continue the use of beneficial nematodes and ensure your entire job site is free of fungus gnats. This program is cost effective and should be easy to implement in your receiving and shipping area as well as on site.

What Now?

When your company is ready to take the next step to continue treating all of your plants with beneficial nematodes, we have what you need to implement the second phase of treatment. Contact us to receive more information about the Farm Life Fungus Gnat Control Program.

We have been treating all plants since May 1, 2008.

This program was developed with research conducted by Farm Life Tropical Foliage for the interiorscape industry with help from Suzanne Wainwright-Evans, and Becker Underwood. Suzanne Wainwright-Evans is an experienced ornamental entomologist specializing in pest management programs. She has a successful consulting business for the interiorscape industry, *Bug Lady Consulting* -

www.bugladyconsulting.com 601-767-9221

Gary Bird is available at BWI to assist you in the purchasing of beneficial nematodes. garybird@bwicompanies.com 786-205-7689

Becker Underwood - Becker Underwood is the world leading manufacturer of beneficial nematodes www.beckerunderwood.com

Koppert Biological - Koppert is a supplier of beneficials including *Steinernema feltiae*. www.koppert.com

Farm Life thanks you for your continued business and continued trust that we will grow with the industry's ever-changing needs.



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